



DATE: July 27, 2026

TO: Alderman Kevin Frost, Chair
Members of the Finance and Personnel Committee

FROM: Andy DoBran, Lieutenant, Police Department

RE: Award of Joint Purchasing Contract: Squad Car Cameras - AXON Enterprise Inc.

CONTRACT DETAILS

Product/Service/Project: Five (5) additional Fleet 3 Squad Car Video Recording Systems

Vendor: AXON Enterprises Inc., of Scottsdale, AZ 85255

Contract Amount: 2026 – \$25,138.13, 2027 - \$23,090.14, 2028 - \$23,090.14 = (Total \$71,318.41)

Contract Duration: One-Time Purchase

Funding Source: Police Department Operating Budget

NARRATIVE

The Police Department is looking to expand its number of Axon Fleet 3 squad car video recording systems by five units (5). These additional units will be placed in marked patrol squads which are assigned to the three current police districts. This purchase covers additional complete systems and the components to reinstall existing systems into new vehicles. The police department currently has 136 Fleet 3 systems and this purchase would bring the total number of systems up to 141.

RESOLUTION
of the
CITY COUNCIL OF THE CITY OF ROCKFORD, ILLINOIS
SUBMITTED BY: FINANCE AND PERSONNEL COMMITTEE

RESOLUTION AWARDING JOINT PURCHASING CONTRACT FOR SQUAD CAR CAMERAS

WHEREAS, the Code of Ordinances for the City of Rockford, Illinois, provides as in Chapter 4, Article VI, Division 4, that all purchases for and contracts for supplies, materials, equipment, and contractual services, the value of which is estimated to exceed \$25,000, shall be based on competitive solicitation and awarded by the City Council; and,

WHEREAS, competitive proposals were NOT received for the City of Rockford for the following, but the City has chosen to substitute a competitive solicitation conducted by another jurisdiction, as allowed in the Code of Ordinances, for the following:

SQUAD CAR CAMERAS

WHEREAS, the Finance and Personnel Committee of the City Council for the City of Rockford, Illinois has reviewed the staff recommendation for the aforementioned item(s) and recommends awarding the contract as follows:

Vendor: AXON ENTERPRISES INC., of SCOTTSDALE, AZ
Amount: 2026 – \$25,138.13, 2027 - \$23,090.14, 2028 - \$23,090.14 = Total \$71,318.41

WHEREAS, the Finance and Personnel Committee has determined that the funding for the aforementioned purchase shall be as follows:

POLICE DEPARTMENT OPERATING BUDGET

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Rockford, Illinois that the Mayor execute an agreement with AXON ENTERPRISES INC., of SCOTTSDALE, AZ for SQUAD CAR CAMERAS in the total amount of \$71,318.41, subject to the specifications in the contract.

BE IT FURTHER RESOLVED that this Resolution shall be in full force and effective immediately upon its adoption and the Legal Director is hereby authorized to prepare and deliver certified copies of this Resolution to the Central Services Manager.

The above and foregoing Resolution was adopted by the City Council of the City of Rockford, Illinois, this _____ day of _____, 2026.

ATTEST:

Thomas P. McNamara, Mayor
City of Rockford, Illinois

Angela L. Hammer, Legal Director and Ex-Officio
Keeper of the Records and Seal
City of Rockford, Illinois

Rockford, Illinois

Date: July 27, 2026

RECOMMENDATION FOR RESOLUTION

TO THE CITY COUNCIL OF THE CITY OF ROCKFORD:

Council Members:

The Committee on Finance and Personnel having received a request hereby begs leave to report recommending **approval** of the joint purchasing agreement with AXON ENTERPRISES INC., of SCOTTSDALE, AZ for SQUAD CAR CAMERAS in the total amount of \$71,318.41. The Legal Director shall prepare the appropriate resolution.

Kevin Frost (Chair)

Chad Tuneberg (Vice Chair)

Frank Beach

Dawn Granath

Jaime Salgado

Committee Action Taken:

Frost:	Ayes:___	Nays:___	Absent:___
Tuneberg:	Ayes:___	Nays:___	Absent:___
Beach:	Ayes:___	Nays:___	Absent:___
Granath:	Ayes:___	Nays:___	Absent:___
Salgado:	Ayes:___	Nays:___	Absent:___



Axon Enterprise, Inc.

17800 N 85th St, Scottsdale, Arizona 85255, United States
VAT: 86-0741227
Domestic: (800) 978-2737 | International: +1 800.978.2737

Q-856514-002

Acct: 120883

Issued
Expires
Payment Terms
Mode of Delivery

Jul 22, 2026
Jul 31, 2026
N30
AUTO-GND

Rockford Police Dept. - IL

Currency: USD

CUSTOMER DETAILS

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Rockford Police Dept. - IL 557 S New Towne Dr Rockford, IL 61108-2385 USA	Rockford Police Dept. - IL 557 S New Towne Dr Rockford, IL 61108-2385 USA	Kristen Bohn Phone: (214) 448-3870 Email: kbohn@axon.com	Mark Sander Phone: (779) 500-6597 Email: mark.sander@rockfordil.gov

QUOTE SUMMARY

Program Length	29 Months
Contract Start	Sep 1, 2026
Contract End	Jan 31, 2029
TOTAL CONTRACT	
Net Total	\$71,318.41
Est. Tax	\$0.00
Total Contract Value	\$71,318.41

DISCOUNT SUMMARY

List Price	\$104,616.21
Total Savings	\$33,297.80
Discount	31.83%
Avg. Savings / Year	\$13,778.40



PAYMENT SUMMARY

DATE	SUBTOTAL	EST. TAX	TOTAL
Aug 1, 2026	\$25,138.13	\$0.00	\$25,138.13
Jan 1, 2027	\$23,090.14	\$0.00	\$23,090.14
Jan 1, 2028	\$23,090.14	\$0.00	\$23,090.14
Total	\$71,318.41	\$0.00	\$71,318.41

SUMMARY PRICING FOR TERM

SUMMARY PRICING										
ITEM	DESCRIPTION	QTY	TERM	UN-BUNDLED	LIST PRICE	NET PRICE	SUBTOTAL	EST. TAX	TOTAL	
80462	True Up - Fleet 3 Advanced with TAP	155	1	—	\$108.00	\$108.00	\$16,740.00	\$0.00	\$16,740.00	
Fleet3A	Fleet 3 Advanced	5	29	\$478.34	\$248.69	\$248.69	\$36,060.05	\$0.00	\$36,060.05	
100150	Axon Fleet 3 - Wiring Kit Refresh	16	—	—	\$325.00	\$325.00	\$5,200.00	\$0.00	\$5,200.00	
72000	Axon Fleet 3 - Dual View Camera	1	—	—	\$585.00	\$585.00	\$630.36	\$0.00	\$630.36	
11629	Axon Fleet - Cradlepoint Router Cable Assembly 12V Power	16	—	—	\$25.00	\$25.00	\$400.00	\$0.00	\$400.00	
103346	Axon Fleet - Ericsson R980-5GD-A+5Yr Netcloud	6	—	—	\$1,899.00	\$1,899.00	\$11,394.00	\$0.00	\$11,394.00	
101924	Axon Fleet - Taoglas Ant - 7-in-1 4Cell 2WIFI 1GNSS Int	6	—	—	\$149.00	\$149.00	\$894.00	\$0.00	\$894.00	
							SUBTOTAL	EST. TAX	TOTAL	
Total							\$71,318.41	\$0.00	\$71,318.41	

DELIVERY SCHEDULE

ESTIMATED SHIPPING DATE: Aug 1, 2026	
Shipping Location: 557 S New Towne Dr, Rockford, IL, 61108-2385, USA	
HARDWARE	QTY
Axon Fleet - Cradlepoint Router Cable Assembly 12V Power	16
Axon Fleet - Ericsson R980-5GD-A+5Yr Netcloud	11
Axon Fleet - Taoglas Ant - 7-in-1 4Cell 2WIFI 1GNSS Int	11
Axon Fleet 3 - Dual View Camera	1
Axon Fleet 3 - Standard 2 Camera Kit	5
Axon Fleet 3 - Wiring Kit Refresh	16
Axon Signal Vehicle	5
SERVICES	QTY
Axon Fleet 3 - Deployment Per Vehicle - Not Oversized	5
Axon Fleet 3 - SIM Insertion - VZW 4FF	5
WARRANTIES	QTY
Axon Fleet 3 - Ext Warranty - 2 Camera Kit	5
Axon Fleet 3 - Ext Warranty - Dual View Camera	1
Axon Signal - Ext Warranty - Signal Vehicle	5
ESTIMATED SHIPPING DATE: Sep 1, 2026	
Shipping Location: 557 S New Towne Dr, Rockford, IL, 61108-2385, USA	
SOFTWARE	QTY
Axon Evidence - Fleet Vehicle License	5
Axon Evidence - Storage - Fleet 1 Camera Unlimited	10
Axon Fleet - Real-Time Location, Alerts & Livestream License	5
Axon Fleet 3 - ALPR License - 1 Camera	5
ESTIMATED SHIPPING DATE: Jan 1, 2029	
Shipping Location: 557 S New Towne Dr, Rockford, IL, 61108-2385, USA	
HARDWARE	QTY
Axon Fleet - TAP Refresh 1 - 2 Camera Kit	5

TERMS & CONDITIONS

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcwell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

STANDARD TERMS AND CONDITIONS

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

Cradlepoint Terms and Conditions:

By accepting this Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the Subscription Term of this Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability to Customer or any third party arising out of or relating to Axon's acts or omissions as the partner of record. Customer has the right to opt out of this authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

EXCEPTIONS TO STANDARD TERMS AND CONDITIONS

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

7/23/2026

Date Signed

