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**DATE:** February 9, 2026

**TO:** Alderman Frost, Chair  
Members of the Finance and Personnel Committee

**FROM:** *Mitch Leatherby – Street & Transportation Superintendent*

**RE:** **Award of Joint Purchase Contract - Sidewalk Deicers/Ice Melt (Bagged Salt)**

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#### **CONTRACT DETAILS**

Bids Opened: *September 25, 2025 (Winnebago County Bid No. 25B-2439)*

Product: *Sidewalk Deicers/Ice Melt (Bagged Salt)*

Vendor: *Warehouse Direct of Des Plaines, IL*

Estimated Annual Value Total: *Based on unit pricing (Est. contract value \$40,000)*

Contract Duration: *Four (4) Years Total (Optional extensions annually)*

Funding Source: *Property Fund Operating Budget*

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#### **NARRATIVE**

*Staff recommends an award of joint purchasing contract with the Winnebago County for the purchase of bagged sidewalk de-icers for winter maintenance at unit prices as listed on the bid tabulation. Warehouse Direct has been a previous supplier for the City and has been able to meet our previous order quantities on demand.*

*If you have any additional questions feel free to contact Mitch Leatherby, Street & Transportation Superintendent at (779) 348-7631.*

**RESOLUTION**  
**of the**  
**CITY COUNCIL OF THE CITY OF ROCKFORD, ILLINOIS**  
**SUBMITTED BY: FINANCE AND PERSONNEL COMMITTEE**

RESOLUTION AWARDING JOINT PURCHASING CONTRACT FOR SIDEWALK DEICERS (BAGGED SALT)

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WHEREAS, the Code of Ordinances for the City of Rockford, Illinois, provides as in Chapter 4, Article VI, Division 4, that all purchases for and contracts for supplies, materials, equipment, and contractual services, the value of which is estimated to exceed \$25,000, shall be based on competitive solicitation and awarded by the City Council; and,

WHEREAS, competitive proposals were NOT received for the City of Rockford for the following, but the City has chosen to substitute a competitive solicitation conducted by another jurisdiction, as allowed in the Code of Ordinances, for the following service:

SIDEWALK DEICERS (BAGGED SALT)

WHEREAS, the Finance and Personnel Committee of the City Council for the City of Rockford, Illinois has reviewed the staff recommendation for the aforementioned item(s) and recommends awarding a contract as follows:

Vendor:            WAREHOUSE DIRECT of DES PLAINES, IL  
Amount:           ESTIMATED CONTRACT VALUE OF \$40,000.00 BASED ON UNIT PRICING

WHEREAS, the Finance and Personnel Committee has determined that the funding for the aforementioned purchase shall be as follows:

PROPERTY FUND OPERATING BUDGET

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Rockford, Illinois that the Mayor execute an agreement with WAREHOUSE DIRECT of DES PLAINES, IL for SIDEWALK DEICERS (BAGGED SALT) in the estimated amount of \$40,000.00 (based on unit pricing).

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Legal Director is hereby authorized to prepare and deliver certified copies of this Resolution to the Central Services Manager.

The above and foregoing Resolution was adopted by the City Council of the City of Rockford, Illinois, this \_\_\_\_ day of \_\_\_\_\_, 2026.

ATTEST:

\_\_\_\_\_  
Thomas P. McNamara, Mayor  
City of Rockford, Illinois

\_\_\_\_\_  
Angela Hammer, Legal Director and Ex-Officio  
Keeper of the Records and Seal  
City of Rockford, Illinois

**RECOMMENDATION FOR RESOLUTION**

**TO THE CITY COUNCIL OF THE CITY OF ROCKFORD:**

Council Members:

The Committee on Finance and Personnel having received a request hereby begs leave to report recommending **approval** of the joint purchasing agreement with WAREHOUSE DIRECT, of DES PLAINES, IL for SIDEWALK DEICERS (BAGGED SALT), in the estimated amount of \$40,000.00 based on unit pricing. The Legal Director shall prepare the appropriate resolution.

\_\_\_\_\_  
Kevin Frost (Chair)

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Jonathan Logemann (Vice chair)

\_\_\_\_\_  
Frank Beach

\_\_\_\_\_  
Dawn Granath

\_\_\_\_\_  
Chad Tuneberg

Committee Action Taken:

Frost:	Ayes:___	Nays:___	Absent:___
Logemann:	Ayes:___	Nays:___	Absent:___
Beach:	Ayes:___	Nays:___	Absent:___
Granath:	Ayes:___	Nays:___	Absent:___
Tuneberg:	Ayes:___	Nays:___	Absent:___



# WINNEBAGO COUNTY

ILLINOIS

**BID OPENING - SEPTEMBER 25, 2025 AT 10 AM**  
**25B-2439 PAPER AND CHEMICAL PRODUCTS COUNTYWIDE**

PAPER	WAREHOUSE DIRECT DES PLAINES, IL				OFFICE PRO BELOIT, WI				NASSCO INC. NEW BERLIN, WI			
	DESCRIPTION	# PER CASE	PRICE PER CASE YR 1	PRICE PER CASE YR 2	DESCRIPTION	# PER CASE	PRICE PER CASE YR 1	PRICE PER CASE YR 2	DESCRIPTION	# PER CASE	PRICE PER CASE YR 1	PRICE PER CASE YR 2
TOILET PAPER	BEDFORD-SBT1000	96/CS	\$45.82	\$45.82	GEN218	N/A	\$59.99	\$62.49	Nassco N-	96RL/CS	\$43.18	5-7%
TOILET PAPER	BEDFORD-SB500	96/CS	\$38.04	\$38.04	SEL18301	96/CS	\$44.99	\$47.69	Nassco N-	96RL/CS	\$43.98	5-7%
TOWEL C-FOLD - WHITE	BOARDWALK-BWK6220	198SHT	\$21.54	\$21.58	PRM78000010	2400/CS	\$22.99	\$24.29	Nassco N-	4000/CS	\$30.91	5-7%
TOWEL ROLL - BROWN	BEDFORD-HWTK503	6/CS	\$19.29	\$19.29	GJO22600	6/CS	\$23.99	\$25.29	Nassco N-	6RL/CS	\$20.51	5-7%
TOWEL ROLL - BROWN	BEDFORD-HWTK503	6/CS	\$19.29	\$19.29	GJO22600	6/CS	\$23.99	\$25.29	Nassco N-	6RL/CS	\$20.51	5-7%
TISSUE FACIAL	WHD-TISSUE30100	30/CS	\$14.11	\$14.11	BWK6500B	30/CS	\$18.99	\$19.95	Nassco N-	30BX/CS	\$18.10	5-7%
TOILET PAPER, JUMBO	BEDFORD-JRT402	12/CS	\$17.27	\$17.27	RTC78000351	12/CS	\$28.49	\$29.95	Nassco N-	12RL/CS	\$23.21	5-7%
PAPER TOWEL ROLL,	BEDFORD-HWTW554	6/CS	\$29.92	\$29.92	MORW106	6/CS	\$46.89	\$49.23	GP 89460	6RL/CS	\$84.91	5-7%
TOWEL KITCHEN ROLL	BEDFORD-HHT085	30/CS	\$20.05	\$20.05	PRM78000008	30/CS	\$29.89	\$31.29	Nassco N-	12RL/CS	\$23.57	5-7%
8" x 600' WHITE ROLL TOWEL	BEDFORD-HWTW552	6/CS	\$21.60	\$21.60	HWT1000004	6/CS	\$28.95	\$30.29	Nassco N-	6RL/CS	\$20.51	5-7%
TOWEL MULTI-FOLD WHITE	BEDFORD-MF101	4000/CS	\$17.95	\$17.95	GJO21100	16/CS	\$23.49	\$24.49	Nassco N-	4000/CS	\$19.82	5-7%
DISPENSER, TOWELS, HANDSF	NPS-HRTDISP201	1 UNIT	\$52.89	\$52.89	PFXTD0201	1 EA	\$43.69	\$45.69	Nassco N-	EA	\$55.18	5-7%
TISSUE, JBT, 2PLY, 12-710/CT	BEDFORD-JRT402	6/CS	\$17.27	\$17.27	HST410051	12/CS	\$34.29	\$35.99	Essity	751'-12/CS	\$41.85	5-7%
TOWEL, ROLL, WHITE 6-800	BEDFORD-HWTW552	6/CS	\$21.60	\$21.60	HWT1000004	6/CS	\$28.95	\$30.29	NO BID	NO BID	NO BID	NO BID
<b>LINERS</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>
LINER 38X58 BLACK	COLONIAL-CRTGG58HP	100/CS	\$18.69	\$18.69	NAPRM385810	100/CS	\$21.49	\$22.59	Nassco N-	100/CS	\$18.66	5-7%
LINER 33 x 40 BLACK HIGH	COLONIAL-HCR40XB	10 BY 25	\$17.56	\$17.56	IBSS334016K	250/CS	\$23.69	\$24.89	Nassco N-	250/CS	\$24.01	5-7%
LINER 24 x 23 BLACK	COLONIAL-CBxB23L	1000/CS	\$18.51	\$18.52	BWK2423L	500/CS	\$15.49	\$16.29	Nassco N-	1000/CS	\$18.15	5-7%
SANI-SAC WAX LINERS	HOSPECO-HOS260	500/CS	\$17.39	\$17.39	HOSKL	500/CS	\$24.99	\$26.29	Hospesco KL	500/CS	\$25.24	5-7%
LINER 24 x 23 RED BIO	COLONIAL-HXR24	10 BY 25	\$17.79	\$17.79	HERA4823PR	500/CS	\$52.99	\$55.69	Nassco	250/CS	\$24.56	5-7%
LINER 46 x 50 BLACK	COLONIAL-TGG50XH	100/CS	\$24.54	\$24.54	NAPRM465015	100/CS	\$31.49	\$33.19	Nassco N-	100/CS	\$19.60	5-7%
LINER 24 x 33 BLACK	COLONIAL-HCR33MB	20 BY 50	\$21.77	\$21.77	IBS243308K	1000/CS	\$30.99	\$32.49	Nassco N-	1000/CS	\$30.50	5-7%
LINER RED BIO HAZARD BAG	COLONIAL-HCR40XB	8 by 25	\$32.69	\$32.69	BWKIW3339R	150/CS	\$37.99	\$39.90	Nassco	100/CS	\$18.38	5-7%
<b>CHEMICALS</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>
CLOROX PRO QUAT ALL PURP	NO Bid		NO BID	NO BID	CLO60278CT	4/CS	\$48.99	\$51.39	Clorox 35420	4/CS	\$48.89	5-7%
SOAP STYLE FOAM ANTI	WHD-KUT 3604	6/CS	\$29.88	\$29.99	PP7802F W/FREE DISP	6/CS	\$46.69	\$48.89	Kutol N-02667	6/CS	\$44.96	5-7%
H2OR 118 CONCENTRATE	CLOROX-CLO30829	4/CS	\$61.17	\$61.17	ENV11804	4/CS	\$165.99	\$175.99	Envirox 118-	4/CS	\$142.56	5-7%
GREEN WORKS GEN	CLOROX-CLO60213	9/CS	\$48.94	\$48.94	RAC94201CT	4/CS	\$75.99	\$79.99	Spartan 7496-	4/CS	\$41.43	5-7%
HEALTHCARE GERMICIDAL S	CLOROX-CLO68970	6/CS	\$72.51	\$72.51	CLO068970CT	6/CS	\$66.99	\$70.29	Clorox 68970	6/CS	\$74.49	5-7%
REFILL HEALTHCARE CLORO	CLOROX-CLO30827	2/CS	\$57.86	\$57.86	CLO30826	2/CS	\$39.49	\$41.49	Clorox 30827	2/CS	\$59.37	5-7%
GREEN WORKS GEN PURP	CLOROX-CLO60276	9/CS	\$38.66	\$38.66	CLO60278CT	4/CS	\$48.99	\$51.49	Nassco N-	4/CS	\$51.38	5-7%
SOLID GREEN DFE ALK LAU	NO BID		NO BID	NO BID	N/A	N/A	NO BID	NO BID	Spartan 7003-	5 GAL	\$87.01	5-7%
NXT PURELL SANITIZER	NO BID		NO BID	NO BID	GOJ416308CT	8/CS	\$95.99	\$99.99	GOJO 4163-08	8/CS	\$108.19	5-7%
REFILL HEALTHCARE CLORO	NO Bid		NO BID	NO BID	CLO30824CT	6/CS	\$33.99	\$35.69	Clorox 30824	6/CS	\$40.95	5-7%
CITRUS DISINFECTANT SPRAY	CHASE-4190425	12/CS	\$62.83	\$62.83	CGC985	12/CS	\$48.99	\$51.49	Clorox 31043	12/CS	\$67.52	5-7%
SOLID GREEN OXYGINATED	NO Bid		NO BID	NO BID	N/A	N/A	NO BID	NO BID	Nyco NL939-	5 GAL	\$58.55	5-7%
SOAP STYLE FOAM HAIR &	WHD-KUT0805	6/CS	\$28.44	\$28.44	RISPP7805F	6/CS	\$45.99	\$48.29	Kutol 680-04	6/CS	\$46.13	5-7%
KLING 9% TOILET BOWL	BETCO-0751200	12/CS	\$34.02	\$34.02	CLABC12AT	12/CS	\$26.99	\$28.29	Nassco N-	12/CS	\$32.80	5-7%
SANITIZER, GEL CLR	GOJO 416308CT	8/CS	\$117.87	\$117.87	GOJ365912CT	12/CS	\$56.49	\$59.29	Kutol 5619	12/CS	\$45.60	5-7%
<b>MISCELLANEOUS</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>	<b>DESCRIPTION</b>	<b># PER CASE</b>	<b>PRICE PER CASE YR 1</b>	<b>PRICE PER CASE YR 2</b>
ROADRUNNER ICEMELT	LIGHTENING-445076	50#	\$6.92	\$6.92	CLSWHITEROCK	1/BG	\$6.95	\$7.35	OSSIAN	1 EA	\$8.64	5-7%
TRACTION MELT	LIGHTENING-445076	50#	\$6.92	\$6.92	CLSCORESALT	1/BG	\$8.50	\$8.92	OSSIAN	1 EA	\$8.64	5-7%
INDUSTRIAL STRENGTH BLUE ICEMELT	SIZZLE-445071	50#	\$7.36	\$7.36	CLSCORESALT	1/BG	\$8.50	\$8.92	Nassco N-02664	1 EA	\$11.02	5-7%
DISPENSER ROLL TOWEL PUSH PADDLE	GEORGIA PACIFIC 54338	1 EACH	\$46.67	\$46.67	EMP950	1/EA	\$39.00	\$40.95	GP 54338A	1 EA	\$61.08	5-7%
MOP HANDLE WOOD/FIBERGLASS 60IN SIDE	NO BID		NO BID	NO BID	NEX6516	1/EA	\$8.69	\$9.09	Nassco N-02405	1 Ea	\$16.67	5-7%
ADX PURELL ADV SANTIZER	GOJO-GOJ880503	3/CS	\$97.09	\$97.07	GOJ880503	3/CS	\$84.99	\$89.25	GOJO 8805-03	3/CS	\$89.82	5-7%
FRESHWAVE GEL	NO BID		NO BID	NO BID	BRI900228CT	6/CS	\$35.99	\$37.80			\$	5-7%
MAXITHINS MAXI PADS #4	HOSPECO-MT4	100/CS	\$47.95	\$47.95	HOSMT4	250/CS	\$63.99	\$67.19	Hospesco MT-4	250/CS	\$70.50	5-7%
ICE MELT, CLEAN MELT	NO BID		NO BID	NO BID	CLSCORESALT	1/BG	\$8.50	\$8.92	OSSIAN	1 EA	\$9.05	5-7%
ICEMELT, SIZZLE, PROF	SIZZLE-445071	49/PLT	\$360.94	\$360.94			NO BID	NO BID	OSSIAN	1 EA	\$9.05	5-7%
SCREEN, URINAL, RD	BOARDWALK-BWK1001	12/BX	\$15.60	\$15.60	US900NTR	10/BX	\$21.99	\$22.99	DS-F-	12/BX	\$11.17	5-7%